

## Company Portrait

### **Leading Provider of Disposable Tableware and Food Service Packaging Papstar excels in variety, availability, and responsibility.**

**Kall, January 2018. Papstar GmbH is one of the leading providers of disposable tableware and food service packaging in Europe. The company's product range includes over 7000 consumables from the categories of disposable tableware and items, table coverings, service packaging, packaging materials, sanitary products, household appliances and decorative items. Papstar mainly supplies their products to cash and carry stores, hypermarkets, consumer markets and supermarkets, as well as specialist wholesalers. All products can also be ordered online at [www.papstar-shop.de](http://www.papstar-shop.de) .**

To practically, hygienically, and economically protect, transport, and present all variations of food and drinks at all opportunities, Papstar GmbH offers a selection of over 7000 mainly single-use and disposable products to their customers in the commerce, catering, hotel, food retailing, and fast food sectors, as well as professional and private consumers. Papstar products are available in 54 countries worldwide. With 1750 employees and six international locations, as well as sales partners in four European countries, the company is one of the leading European providers of disposable tableware and food service packaging.

#### **Availability of the Papstar product range is always guaranteed**

The Papstar sales company, based in Kall, North Rhine Westphalia, was founded in 1979 out of Oswald Matheis' cardboard factory, Schleiden, Eifel, which was founded in 1873. Papstar operates their own sales companies in Austria, Spain, France, Sweden, and Poland, and has official sales partners in the Netherlands, Switzerland, Croatia, and Italy. In 1980, the building of the logistics and administrative centers in Kall was completed. The central warehouse has 70,000 palettes and, per month, 3800 tonnes of collection supply and delivery logistics in the form of 10,000 deliveries move through the company's fully automated high-bay warehouse. Thanks to Europe-wide logistics and service concepts, the company can always guarantee the availability of their entire product range.

Papstar's goods logistics integrates all logistical processes, from collection from production to temporary storage and order-related assembly in the logistics center, up to punctual delivery to the trade partner. State of the art information technology supports the flow of internal and external communication, as well as the work processes at Papstar. "The consumers determine the path we follow, so consumer orientated product concepts are thought up, and products are tactically collected, stored, delivered and presented in a customer orientated way," Bert Kantelberg, CEO of Papstar GmbH, describes one of the company's core competencies. Winning the ECR Awards in 2006 confirmed that the company's chosen course of action was correct. ECR stands for Efficient Consumer Response and it awards intelligent cooperation of individual enterprises for the benefit of consumers.

#### **Variety of Papstar Products: Focus on the user**

Papstar products are generally one-time-use and disposable products. The goods range includes more than 7000 products brought together from more than 230 manufacturers world wide. The range is subdivided into seven categories: Disposable tableware and items, table coverings, decorations and accessories, household appliances, food service packaging, packaging materials and sanitary products. The Papstar model for success is based on two central pillars: In addition to logistics solutions, we focus on user-oriented products and goods ranges," says Wolfgang Küpper, Marketing Director at Papstar. "The choice of disposable products and decorations is orientated, on one hand, to the liking of the consumer, and on the other hand, to the product demands of professional users", says Küpper. Papstar's trade partners can always rely on an optimal range of products, tailored to their needs.

#### **Disposable Tableware and Items**

Under the brand name **pure**, Papstar unites an extensive range of environmentally friendly disposable products and food service packaging. All pure products are made of up to 100% raw materials and are biodegradable. The range of products also includes finger food packaging, bamboo, wood, and decorated skewers, as well as straws.

### **Table Coverings**

Everything that makes a dining table into an inviting main feature can be found in the table coverings range. With integrated design concepts for all occasions and a wide choice of quality, motif, and color, Papstar has won over professionals in the world of gastronomy. In the **Royal Collection** brand, Papstar offers premium table decoration ideas with an extensive range of coordinating serviettes, table cloths, table runners and table sets all made of high quality, fabric-like structured tissue. In doing so, the company only uses wood from sustainable forestry for their premium serviettes and table cloths.

### **Decorations and Accessories**

The range of decorations and accessories comprises of a broad and themed selection of confetti, streamers, balloons, garlands, lanterns, bunting and straws, all with many variations.

### **Household Appliances**

Papstar provides both end consumers and professional users a large selection of products for gentle and hygienic storage and preparation of food, as well as practical appliances for waste disposal and cleaning.

### **Food Service Packaging and Packaging Materials**

Papstar offers a large selection of convenient and hygienically clean food packaging and serving products especially for the food service industry, the fast food industry, bakeries and event organizers. The food service packaging and practical plastic disposable tableware all contain the compostable organic plastic PLA, wood, paper, sugar cane or aluminum.

### **Sanitary**

### **products**

Papstar offers a balanced HACCP concept for optimal hygiene management, consisting of disposable gloves for all sectors, and disposable clothing such as aprons, coats, overalls, head coverings and face masks.

### **Responsibility for Mankind and the Environment**

Taking responsibility for mankind and the environment and bringing economics and ecology into balance with one another are essential components of the company culture at Papstar, and this is deep-seated in daily operations. Papstar products are continuously inspected regarding food safety by independent research and certification institutions. Already, 40% of all Papstar disposable tableware and food service packing products and 64% of table covering products are biodegradable and made of renewable raw products. Das Papstar's environmental engagement and the sustainable use of wood resources has received certification from the FSC®.

The responsibility taken for humanity and the environment is not only shown in the use of sustainable raw materials for products, but also in the consistent checking of company processes under the terms of the ecological criteria stipulated by independent institutes. Papstar has implemented the Environmental Management System ISO 14001 and is regularly certified according to internationally recognized standards. The company is thereby continually improving their environmental policies. So, the use of electricity and water is constantly reduced because of the introduction of modern LED technology in lighting and water treatment, and the amount of renewable energy in the electricity mix (eco-electricity) is constantly rising. The reduction of CO<sub>2</sub>emissions in the transport fleet and the education of driving personnel by an experienced Eco-Trainer has brought about an efficient waste management concept and the permanent minimization of fuel consumption.

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